# FINANCIAL STATEMENTS For ABILITIES CENTRE DURHAM For year ended DECEMBER 31, 2016



### **INDEPENDENT AUDITOR'S REPORT**

To the directors of

### **ABILITIES CENTRE DURHAM**

We have audited the accompanying financial statements of Abilities Centre Durham, which comprise the statement of financial position as at December 31, 2016 and the statements of operations, changes in net assets, and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

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We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

### Basis for Qualified Opinion

In common with many not-for-profit organizations, the organization derives revenue from fundraising activities the completeness of which is not susceptible of satisfactory audit verification. Accordingly, our verification of these revenues was limited to the amounts recorded in the records of the organization. Therefore, we were unable to determine whether any adjustments might be necessary to fundraising revenue, excess of expenses over revenue and cash flows from operations for the years ended December 31, 2016 and 2015, current assets, deferred revenue and deferred contributions related to capital assets as at December 31, 2016 and 2015 and net assets as at January 1 and December 31 for both the 2015 and 2016 years. The audit opinion on the financial statements for the year ended December 31, 2015 was also modified because of the possible effects of this limitation in scope.

### **Qualified Opinion**

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion paragraph, the financial statements present fairly, in all material respects, the financial position of Abilities Centre Durham as at December 31, 2016 and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

### Emphasis of Matter

We draw attention to Note 2 to the financial statements which describes the uncertainty of Abilities Centre Durham to continue as a going concern. Our opinion is not qualified in respect of this matter.

Chartered Professional Accountants Licensed Public Accountants

Toronto, Ontario April 21, 2017.

# ABILITIES CENTRE DURHAM STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2016

ASSETS	<u>2016</u>	<u>2015</u>
CURRENT ASSETS Cash and cash equivalents Accounts receivable Prepaid expenses	\$ 196,252 89,301 <u>25,783</u> 311,336	\$ 633,504 107,465 15,553 756,522
CAPITAL ASSETS (note 5)	29,162,993	29,911,379
	<u>\$ 29,474,329</u>	\$ 30,667,901
LIABILITIES AND NET LIA	ABILITIES .	
CURRENT LIABILITIES Promissory note (note 6) Accounts payable and accrued liabilities Government remittances payable Financing loan payable	\$ 1,000,000 166,448 747	\$ 1,000,000 171,688 11,888 3,727
Current portion of capital lease obligation (note 9) Current portion of term loan (note 6) Deferred revenue Deferred contributions (note 7)	49,677 6,295,462 114,293 94,422 7,721,049	6,500,000 180,594 64,028 7,931,925
CAPITAL LEASE OBLIGATION (note 9)	114,678	-
<b>DEFERRED CAPITAL CONTRIBUTIONS</b> (note 8)	24,230,642 32,066,369	24,928,743 32,860,668
NET ASSETS (LIABILITIES) Unrestricted (deficiency) Capital reserve fund - externally restricted (note 12)	(2,622,040) 30,000 (2,592,040) \$ 29,474,329	(2,212,767) 20,000 (2,192,767) \$ 30,667,901
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Approved by the Board:		
Director		
Director		

# ABILITIES CENTRE DURHAM STATEMENT OF CHANGES IN NET ASSETS YEAR ENDED DECEMBER 31, 2016

	<u>Unrestricted</u>	Externally restricted	Total <u>2016</u>	Total <u>2015</u>
Net assets, beginning of year	\$ (2,212,767)	\$ 20,000	\$ (2,192,767)	\$ (1,870,609)
Excess of expenses over revenues	(399,273)	-	(399,273)	(322,158)
Interfund transfer	(10,000)	10,000		
Net assets (liabilities), end of year	\$ (2,622,040)	\$ 30,000	\$ (2,592,040)	\$ (2,192,767)



# ABILITIES CENTRE DURHAM STATEMENT OF OPERATIONS YEAR ENDED DECEMBER 31, 2016

Revenue		<u>2016</u>		<u>2015</u>
Membership fees	\$	924,477	\$	991,406
Fundraising	Ψ	815,405	Ψ	793,799
Amortization of capital contributions (note 8)		755,701		783,430
Grants (note 7)		631,841		570,617
Program fees		425,245		316,735
Rentals		350,419		319,876
Interest and other income		72,081		232,195
	·	3,975,169		4,008,058
	·			_
Expenses				
Staffing costs		2,256,646		2,046,491
Amortization		963,167		1,090,107
Occupancy costs		523,815		540,702
Office		142,604		172,716
Contracted services		127,974		125,250
Interest on term loan		115,462		56,746
Program supplies		80,647		57,609
Professional fees		47,973		93,956
Bank charges		40,266		38,274
Advertising and promotion		35,170		32,736
Fundraising-related expenses		22,250		66,624
Travel		18,468		9,005
		4,374,442		<u>4,330,216</u>
Excess of expenses over revenue	<u>\$</u>	(399,273)	\$	(322,158)



# ABILITIES CENTRE DURHAM STATEMENT OF CASH FLOWS YEAR ENDED DECEMBER 31, 2016

CACLLEL OME LICED IN ODERATING ACTIVITIES	<u>2016</u>	<u>2015</u>
CASH FLOWS USED IN OPERATING ACTIVITIES  Excess of expenses over revenues	\$ (399,273)	\$ (322,158)
Adjustments for:		
Amortization of capital contributions	(755,701)	(783,430)
Amortization of capital assets	 963,167	 1,090,107
	(191,807)	(15,481)
Changes in non-cash working capital components:		
Accounts receivable	18,164	(62,746)
Prepaid expenses	(10,230)	(15,553)
Accounts payable and accrued liabilities	(5,240)	(2,202)
Construction holdback payable	-	(142,617)
Government remittances payable	(11,141)	11,888
Deferred revenue	(66,301)	(6,870)
Deferred contributions	 <u> 30,394</u>	 (147,30 <u>5</u> )
	 (236,161)	 (380,886)
CASH FLOWS USED IN INVESTING ACTIVITIES		
Purchases of capital assets	(46,563)	(41,218)
Turchases of capital assets	 (40,505)	 (41,210)
CASH FLOWS FROM (USED IN) FINANCING ACTIVITIES		
Term loan repayments	(204,538)	-
Line of credit repayments	-	(350,000)
Contributions received for capital expenditures	57,600	59,192
Financing loan repayments	(3,727)	(8,943)
Capital lease payments	 <u>(3,863</u> )	 
	 (154,528)	 (299,751)
DECREASE IN CASH AND CASH EQUIVALENTS	(437,252)	(721,855)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	 633,504	 1,355,359
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ 196,252	\$ 633,504



### ABILITIES CENTRE DURHAM NOTES TO THE FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2016

### 1. NATURE OF OPERATIONS

Abilities Centre Durham (the "Organization") was incorporated without share capital under the Ontario Corporations Act on March 7, 2003. The Organization is a national centre of excellence, operating in a state-of-the-art barrier free facility, with a mission to enhance the quality of life for persons of all ages and abilities through an inclusive environment.

The Organization is registered as a charitable organization and is exempt from income tax under section 149(1)(f) of the Income Tax Act.

### 2. GOING CONCERN

These financial statements have been prepared on the assumption that the Organization is a going concern, meaning it will continue to operate for the foreseeable future and will be able to realize its assets and discharge its liabilities in the normal course of operations. There is doubt as to the appropriateness of this assumption given the Organization's current operating deficit and the deficiency in working capital. The Organization's ability to continue as a going concern is dependent on its ability to qualify for government funding for some of its program offerings, attain profitable operations generating sufficient funds to meet current and future obligations, receive contribution from the revitalization of the foundation and by executing their strategic plan which includes creating new sources of funding.

### 3. SIGNIFICANT ACCOUNTING POLICIES

### Basis of accounting

The accounting policies of the Organization are in accordance with Canadian accounting standards for not-for-profit organizations ("ASNFPO").

### Revenue recognition

The Organization follows the deferral method of accounting for contributions. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Restricted contributions are initially deferred and recorded as deferred contributions on the statement of financial position and are recognized as revenue in the year in which the related expenses are recognized. Externally restricted contributions for capital assets that will be amortized are deferred and amortized to income on the same basis as the capital assets to which they relate. Externally restricted contributions for the acquisition of capital assets that have not been expended are recorded as part of deferred capital contributions on the statement of financial position.

Unrestricted donations are recognized as revenue when received. Fundraising event revenue is recognized in the year in which the fundraising event occurs. Pledges are not recorded until the donations are received.

Membership revenue is recognized in the financial statements on a straight-line basis over the term of the membership with the unearned balance recorded as deferred revenue.

Rental and similar revenues are recognized on the date of the performance or event if the amounts to be received can be reasonably estimated, and ultimate collection is reasonably assured.



### NOTES TO THE FINANCIAL STATEMENTS - Cont'd.

### YEAR ENDED DECEMBER 31, 2016

### 3. SIGNIFICANT ACCOUNTING POLICIES - Cont'd.

### Cash and cash equivalents

Cash and cash equivalents includes cash held on hand and on deposit with financial institutions, of which \$30,000 (2015 - \$20,000) is restricted to support the capital reserve fund.

### Capital assets

Capital assets are stated at acquisition cost. Amortization is provided using the straight-line method over the following terms:

Building - remaining term of the ground lease

Computer equipment and software - 3 years
Sports and music equipment - 3 years
Furniture, fixtures and equipment - 3 to 5 years

### Capital leases

Equipment leased by the Organization under agreements which transfer substantially all of the benefits and risks of ownership to the Organization or include a bargain purchase option are accounted for as capital leases. Accordingly, at the inception of the leases, the equipment and related lease obligations are recorded at an amount equal to the present value of future lease payments discounted at the lesser of the interest rate inherent in the lease contracts and the Organization's incremental cost of borrowing. Amortization is provided on the same basis as with other similar assets owned by the Organization.

### Financial instruments

The Organization initially measures its financial assets and financial liabilities at fair value. The Organization subsequently measures all its financial assets and financial liabilities at amortized cost.

### Contributed materials and services

Contributed materials and services which are used in the normal course of the Organization's operations and would otherwise have been purchased are recorded at their fair value at the date of contribution if fair value can be reasonably estimated.

Volunteers contribute various hours over the year to assist the Organization in carrying out its service delivery activities. These services are not recognized in the financial statements as their fair value is not readily determinable.

### Use of estimates

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Significant estimates include determining the useful life of capital assets and their related deferred contributions, the collectibility of amounts receivable, the estimation of accrued liabilities and the adequacy of the capital reserve fund. Actual results could differ from those estimates, the impact of would be recorded in future periods.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the year in which the estimates are revised and in any future years affected.



### ABILITIES CENTRE DURHAM NOTES TO THE FINANCIAL STATEMENTS - Cont'd. YEAR ENDED DECEMBER 31, 2016

### 4. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

The Organization is exposed to and manages various risks resulting from its financial instruments. The following disclosures provide information to assist users of the financial statements in assessing the extent of risk related to the Organization's financial instruments.

### Credit risk

The Organization is exposed to credit risk resulting from the possibility that parties may default on their financial obligations. The Organization's maximum exposure to credit risk represents the sum of the carrying value of its cash and cash equivalents and accounts receivable. The Organization's cash and cash equivalents are deposited with Canadian chartered banks and as a result management believes the risk of loss on these items to be unlikely. The Organization manages its credit risk of accounts receivable by reviewing accounts receivable aging monthly and following up on outstanding amounts. Management believes that all accounts receivables at year-end will be collected and has not deemed it necessary to establish an allowance for doubtful accounts.

### Liquidity risk

Liquidity risk is the risk that the Organization cannot meet a demand for cash or fund its obligations as they become due. The Organization meets its liquidity requirements by preparing and monitoring detailed forecasts of cash flow from operations, anticipating investing and financing activities and holding assets that can be readily converted into cash. As discussed in note 2, the Organization's ability to manage its liquidity is dependent on its ability to renew credit facilities with favorable terms and generate sufficient membership and donation revenue.

### Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk is comprised of currency risk, interest rate risk and other price risk.

### i) Currency risk

Currency risk refers to the risk that the fair value of instruments or future cash flows associated with the instruments will fluctuate relative to the Canadian dollar due to changes in foreign exchange rates.

The Organization's financial instruments are all denominated in Canadian dollars and it transacts primarily in Canadian dollars. As a result, management does not believe it is exposed to significant currency risk.

### ii) Interest rate risk

Interest rate risk refers to the risk that the fair value of financial instruments or future cash flows associated with the instruments will fluctuate due to changes in market interest rates.

The Organization's exposure to interest rate risk arises from its line of credit and term loan payable both of which bear a variable interest rate. The organization also has an investment in a guaranteed investment certificate but interest rate risk is minimal as it bears a fixed rate of interest.

### iii) Other price risk

Other price risk refers to the risk that the fair value of financial instruments or future cash flows associated with the instruments will fluctuate because of changes in market prices (other than those arising from currency risk or interest rate risk), whether those changes are caused by factors specific to the individual instrument or its issuer or factors affecting all similar instruments traded in the market.

The Organization does not have any investments in marketable securities and therefore is not exposed to other price risk.

### Changes in risk

There have been no significant changes in the Organization's risk exposures from the prior year.



### NOTES TO THE FINANCIAL STATEMENTS - Cont'd. YEAR ENDED DECEMBER 31, 2016

### 5. CAPITAL ASSETS

Capital assets consist of the following:

	20	)16	2015			
	Cost	Accumulated amortization	Cost	Accumulated amortization		
Building Computer equipment and software Sports and music equipment	\$ 32,934,638 152,910 715,992	\$ 3,896,874 145,125 705,812	\$ 32,753,493 152,910 709,992	\$ 3,033,760 135,851 694,371		
Furniture, fixtures and equipment	400,437 34,203,977	293,173 \$ 5,040,984	372,801 33,989,196	213,835 \$ 4,077,817		
Accumulated amortization	5,040,984		4,077,817			
	\$ 29,162,993		\$ 29,911,379			

Building includes leasehold improvements obtained through a capital lease with a cost of \$168,218 (2015 - \$Nil) and accumulated amortization of \$2,474 (2015 - \$Nil).

The building is on land leased from the Corporation of the Town of Whitby expiring in 2030 with the Organization having the option of extending the lease to 2050.

### 6. CREDIT FACILITIES

The Organization arranged a non-revolving term loan of \$6,500,000 to bridge the receipt of specified private sector contribution pledges as well as the receipt of pledged funds from the Government of Canada, the Province of Ontario and the Town of Whitby for purposes of the buildings construction. A forebearance agreement was entered into May 20, 2015 commencing March 1, 2015 and ending on April 30, 2016 with a credit amending agreement coming into effect May 1, 2016. Under the amending agreement all amounts outstanding are due April 30, 2017.

Monthly payments of \$40,000 commenced May 1, 2016 applied first to accrued interest and then to principal owing on the non-revolving term loan. The interest rate on the non-revolving term loan and line of credit were lowered to the Bank's prime lending rate. At December 31, 2016, \$6,295,462 (2015 - \$6,500,000) was owing.

The Organization has an operating line of credit available in the amount of \$350,000, bearing interest at the Bank's prime lending rate plus 1%. At December 31, 2016 this line of credit was not utilized.

The Bank has a general security agreement over all present and future personal property.

The Organization also has a promissory note payable in the amount of \$1,000,000 with no set terms of repayment that bears interest at the prime rate plus 2%.

### NOTES TO THE FINANCIAL STATEMENTS - Cont'd.

### YEAR ENDED DECEMBER 31, 2016

### 7. **DEFERRED CONTRIBUTIONS**

Deferred contributions represent deposits and restricted funding received under the terms of various agreements, the funds are to be used to develop and deliver programs. The revenue is deferred until the costs to deliver the programs have been incurred.

	<u>2016</u>	<u>2015</u>
Opening balance	\$ 64,028	\$ 211,333
Contributions	662,235	423,312
Revenue recognized	 (631,841)	 (570,617)
Ending balance	\$ 94,422	\$ 64,028

### 8. **DEFERRED CAPITAL CONTRIBUTIONS**

During the year, the Organization received capital contributions of \$57,600 (2015 - \$59,001). The funds are to be used for the construction of the Abilities Centre building and the purchase of sports equipment.

	20	016	2015			
	Contribution	Accumulated amortization	Contribution	Accumulated amortization		
Government - Building Government - Equipment	\$ 21,000,000 150,000	\$ 2,486,842 150.000	\$ 21,000,000 150.000	\$ 1,934,210 150.000		
Private - Building	6,311,470	676,218	6,289,870	508,375		
Private - Equipment	223,103 27,684,573	140,871 \$ 3,453,931	187,103 27,626,973	105,645 \$ 2,698,230		
Accumulated amortization	3,453,931		2,698,230			
	\$ 24,230,642		\$ 24,928,743			

During the year, the Organization has amortized \$755,701 (2015 - \$783,430) of these contributions and recognized them as revenue.

### 9. CAPITAL LEASE OBLIGATIONS

The capital lease for leasehold improvements has an implicit interest rate of 12.7%, expires November 30, 2019, and is secured by leasehold improvements with a net book value of \$165,474. The future minimum lease payments under the capital lease are as follows:

	<u>2016</u>	<u>2015</u>
2017	\$ 67,724	\$ -
2018	67,724	-
2019	 62,080	 
Total minimum lease payments	197,528	-
Amount representing interest at 12.7%	 (33,173)	 
Obligation under capital lease	164,355	-
Less: current portion	 (49,677)	 
	\$ 114,678	\$ 



### NOTES TO THE FINANCIAL STATEMENTS - Cont'd. YEAR ENDED DECEMBER 31, 2016

### 10. RELATED PARTY

The Organization has an economic interest in the Abilities Centre Foundation (the "Foundation") given that the Foundation solicits funds in the name of the Organization, and substantially all of the funds solicited are intended by the contributor or are otherwise required to be transferred to the Organization. As at December 31, 2016, \$NIL (2015 - \$146,000) had been raised and committed to the Organization.

### 11. **COMMITMENTS**

The Organization has entered into a grounds lease for the land upon which the Organization is constructed. The lease is for a term of twenty years and commenced in April 2010, with option to extend the lease for an additional twenty years. The annual lease fee is \$100.

Upon termination of the lease, the facility shall become the exclusive property of the Town of Whitby, free of all encumbrances. Upon election of the Town of Whitby, the Organization, at its own cost, may be required to repair all damage occasioned by the construction of the facility. Additionally, the Capital Reserve Fund (as discussed in Note 12) is to be transferred to the Town of Whitby, without encumbrances, upon termination of the lease.

### 12. EXTERNALLY RESTRICTED - CAPITAL RESERVE FUND

The Organization is required by the grounds lease with the Town of Whitby to establish a capital reserve fund for the future maintenance of the building in accordance with the applicable standards. The capital reserve fund reports the transfers, interest income and expenses for major repair and replacement costs of the building systems.

The Board of Directors initiated a capital reserve study which was completed in late 2013 to identify and estimate the schedule and cost of future maintenance activity. The Board established the capital fund with an initial contribution of \$10,000 in 2013 and contributed an additional \$10,000 in 2014 and \$10,000 in 2016 for 2015. The scheduled contribution for 2016 of \$10,000 was made in 2017 and as such is not reflected in the financial statements.

An evaluation of the adequacy of the capital reserve fund is based upon assumptions as to future interest and inflation rates and estimated life expectancy of the building components and their replacements costs. These factors are subject to change over time and the changes may be material.

### 13. **COMPARATIVE FIGURES**

Comparative figures have been reclassified where necessary to conform to the presentation adopted in the current year.